

REQUEST FOR EXPRESSION OF INTEREST

MHHD2023-002



REQUEST FOR EXPRESSIONS OF INTEREST

DEVELOPMENT OF SOCIAL/AFFORDABLE HOUSING

575 BALMORAL STREET

WINNIPEG, MANITOBA

REOI#: MHHD2023-002

Issued By: Manitoba Housing

Issue Date: April 21, 2023

Submission Deadline: May 19, 2023 4:00 p.m. Central Time

Expressions of Interest should be enclosed in a sealed envelope addressed to:

Manitoba Housing
Housing Delivery Branch
200 – 352 Donald Street
Winnipeg, MB R3B 2H8
Attn: Sandra Oberdorfer, REOI Administrator

Available in alternate format upon request

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INTRODUCTION

1.1 Background

Housing is a key priority for the Province of Manitoba. The Manitoba Government recognizes that housing is central to achieving positive outcomes in the lives of families and individuals, and is committed to pursuing a cost-efficient mix of programming and development to help meet the housing needs of low to moderate-income earners in Manitoba.

As part of the government's priority to provide housing opportunities, Manitoba Housing requests Expressions of Interest (EOI) from qualified proponents to acquire and re-develop the property located at 575 Balmoral Street in Winnipeg for the development of social and affordable housing. Options for development include demolition and a new build or remediating the existing buildings on the site.

Manitoba Housing will review submitted EOIs to gauge the general viability of the proposed housing project and how it aligns with [Manitoba's homelessness strategy](#) "A Place for Everyone: A Collaborative Homelessness Strategy for Manitoba", as well as other criteria identified in Section 3 Evaluation and Selection.

While Manitoba Housing is open to all proposed options for the re-development of the site, given the property's size, location, zoning, and existing site issues (see Section 1.2), Manitoba Housing will prioritize new construction projects, which increase unit density (if possible).

Only non-profit, Indigenous organizations, and other levels of government are eligible to submit EOIs under this REOI. Preference will be given to proponents that are Indigenous organizations. Manitoba Housing shall not be responsible for any costs incurred by proponents for preparing an EOI. However, non-profit organizations are encouraged to pursue partnerships with other non-profits or private sector groups to leverage expertise, financing and tenant support services.

Manitoba Housing will use a competitive project selection process to ensure that the most appropriate and viable Project proceeds to the next stage. Proponents can find further details on the selection process and next steps in Section 3 of this REOI document.

Manitoba Housing is not committing any financial assistance (including an in kind property contribution) through this REOI. Manitoba Housing intends to engage in a Negotiated Request for Proposals (NRFP) at its sole discretion, following the REOI, as described in 4.2 below. The NRPF may consider financial assistance identified through this REOI.

1.2 Description of Site & Buildings

Civic Address: 575 Balmoral Street, Winnipeg, Manitoba.

Legal Description: Lot 1 Plan 48715 WLTO in RL 1 Parish of St John and in RL 78 Parish of Saint James.

575 Balmoral Street is a 25 unit residential building complex featuring a number of structures with a central courtyard. It is situated between Balmoral Street and Kennedy Street, near Cumberland Avenue in the Central Park neighbourhood. The total gross area of 575 Balmoral Street is approximately 13,000 square feet. See Appendix “A” for the site plan.

The site has full municipal servicing and the City of Winnipeg has confirmed it is currently zoned Downtown Living Sector (D). For more information on the Downtown Living Sector (D) zoning requirements please contact the City of Winnipeg. All proponents are required to conduct their own due diligence regarding the site and City of Winnipeg zoning bylaws.

Applicants may contact [Karin Kliewer](#), Downtown Planner at the City of Winnipeg for information about zoning, Downtown Urban Design, and available programs that could support affordable housing on this site.

A 2019 structural building assessment of the property indicated that significant repairs and upgrades are required to resume occupancy. In addition the following issues have been identified with the buildings/property:

- Floor plans lack functionality
- Entrances to upper units are designed in a way that makes moving large furniture in and out of units difficult or impossible.
- Safety/security issues due to blind spots between buildings and access around property.

1.3 Definitions

For the purpose of this REOI:

- **“Affordable Rents”** means the Affordable Housing Rental Program Rents inclusive of essential utilities (heat, hydro, and water), and is the maximum monthly rent that can be charged to a tenant household for units receiving Financial Assistance from Manitoba Housing. The Affordable Housing Rental Program Rents are reviewed by Manitoba Housing annually and published on the [Manitoba Housing website](#)
- **“Affordable Housing”** means permanent rental and/or cooperative housing units that operate under the Affordable Housing Rental Program guidelines. This includes renting to households who meet the program income limits and providing rents that are at or below the Affordable Housing Rental Program Rents. Information on the Affordable Housing Rental Program can be found on the Manitoba Housing website at: [Manitoba Housing website](#)

- **“EOI”** means an Expression of Interest provided by a proponent in response to this Request for Expressions of Interest (REOI).
- **“Evaluation Committee”** means the group of individuals brought together by Manitoba Housing for the purpose of assessing how well the EOI meets the Evaluation Criteria.
- **“Evaluation Criteria”** means those criteria against which EOI will be assessed to determine how well they meet Manitoba Housing’s requirements.
- **“Indigenous Organizations”** means a band as defined by the Indian Act or a not for profit organization whose by-laws require at least 51% of its board members be Indigenous persons residing in Manitoba.
- **“Indigenous person of Manitoba” means:**
 - (a) a person of First Nation ancestry, including treaty, status, or registered Indian, non status, or non-registered Indian, and a Métis person, or
 - (b) a person of Inuit ancestry,
who is Canadian citizen and resides in Manitoba .
- **“Mandatory Requirements”** means the required documents/information that an EOI must contain in order to receive further consideration, as set out in Section 3.3 of this EOI.
- **“Non-Residential Portion”** means public space, recreation facilities, or associated hard furnishings, commercial facilities, community multi-purpose space, or other built areas or non- residential space appropriate to the Project but which do not form part of the components of residential accommodations related to living facilities, shared or otherwise, and a modest amount of amenity space which may be shared with other occupants of a Project.
- **“Program Income Limit”** – means the Social and Affordable Housing Rental Program Income Limits for families and households without children. These are reviewed annually by Manitoba Housing and published on the [Manitoba Housing website](#)
- **“Project”** means the Social/Affordable Housing proposed to be developed by a Proponent responding to this REOI.

- **“Proponent”** means a municipality, Indigenous governments, or a non-profit that submits an EOI to Manitoba Housing in response to this REOI. A non-profit may partner with a private developer or leverage funds privately, however, it must be the non-profit that applies as the Proponent.
- **“REOI”** means this Expression of Interest package in its entirety, inclusive of all schedules and appendices and all addenda that may be issued by Manitoba Housing in respect of the REOI.
- **“Social Housing”** means permanent rental and/or cooperative housing units that operate under the Social Housing Rental Program. This includes renting to households who meet the program income limits and providing rents that are at or below the Social Housing Rental Program Rents. Information on the Social Housing Rental Program can be found on the [Manitoba Housing website](#)
- **“Shall”** and **“Must”** denote a requirement that Manitoba Housing regards as critical. Failure of a Proponent to acknowledge the requirement and affirm its ability to meet the requirement will result in a significantly reduced rating in the evaluation of the EOI.
- **“Submission Deadline”** means the date and time set out on the front page of this REOI.
- **“Will”** or **“Should”** denote a requirement that Manitoba Housing regards as an important objective. Failure of a Proponent to acknowledge the requirement and affirm its ability to meet the requirement will result in a reduced rating in the evaluation of the EOI.

2.0 PROJECT SPECIFICATIONS

EOI’s may include proposed projects for demolition and new construction or rehabilitation of existing buildings. Projects must include a minimum of twenty-five (25) Social Housing units rented in accordance with the Social Housing Rental Program plus where possible, additional units of either social, affordable, or market housing. Proponents are strongly encouraged to include a unit mix that is most desirable to serve the target group and which best supports operational viability of the proposed Project. The proposal must include accessible design of the site and designate some units as accessible. Successful Proponents will be expected to follow Manitoba Housing’s Social and Affordable Housing Rental Program guidelines, including Program Income Limits and rental rates for Winnipeg. The Program information can be found on the [Manitoba Housing website](#)

Projects not eligible under this REOI include assisted-living housing, nursing homes, and other long-term care facilities, shelters and crisis care facilities and ownership of any kind. Similarly, they cannot include Life Lease, or similar models where tenant equity is leveraged as a funding source.

3.0 PROPONENT'S INSTRUCTIONS

3.1 Submission Address and Deadline

Proponents must submit four (4) hard copies of their EOI and one copy in Adobe PDF format on a USB stick, addressed as follows and delivered to:

Manitoba Housing
Housing Delivery Branch
200-352 Donald Street
Winnipeg, Manitoba R3B 2H8
Attn: Sandra Oberdorfer

EOIs submitted by facsimile transmission (fax) or electronic mail (e-mail) will **not** be accepted. **EOIs must be received no later than the Submission Deadline (as indicated on the front page of the REOI)** at the above address.

EOIs received after the Submission Deadline will not be accepted and will be returned to the Proponent unopened.

Manitoba Housing may extend the Submission Deadline by issuing an addendum at any time prior to the Submission Deadline or prior to the date and time previously specified in any addendum extending the Submission Deadline. Addenda will be posted on [Manitoba Housing's website](#) . It is the responsibility of Proponents to check the appropriate sites regularly for any addenda.

The appropriate signing officer or officers of the Proponent must sign EOIs, in ink. EOIs, once submitted, become the property of Manitoba Housing. All EOIs will be kept in the strictest of confidence subject to such disclosure as may be required under the provisions of *The Freedom of Information and Protection of Privacy Act* or *The Personal Health Information Act*.

EOIs should be submitted in a sealed envelope and delivered by mail or by courier to the above noted address. Please include on the front of the envelope the following:

- REOI#: MHHD2023-002
- Title : Centre Village EOI
- Submission Deadline: May 19, 2023
- Proponent Name
- Proponent Return Address

It is solely the Proponent's responsibility to ensure that the EOI is received at the designated location prior to the Submission Deadline. Manitoba Housing is not responsible for lost EOIs.

3.2 REOI Inquiries

Proponents shall be solely responsible for obtaining all information that may be necessary in order to understand the requirements of this REOI and submit an EOI in accordance with the terms and conditions of this REOI. No allowance shall be made for the failure of a Proponent to obtain such information or to make such investigations.

Proponents shall examine the REOI as soon as possible after receipt. Should a Proponent discover any errors or omissions, the Proponent shall notify the REOI Administrator as soon as possible so further instructions may be issued to all Proponents before the Submission Deadline. Manitoba Housing endeavours to provide accurate information; however, it is not responsible for errors or omissions.

All inquiries related to this REOI are to be made, in writing, at least 5 (five) business days prior to the Submission Deadline as noted above. Inquiries received after this date may not be answered. Written inquiries are to be directed to:

Housing Delivery Branch
200-352 Donald Street
Winnipeg, Manitoba R3B 2H8
Email: housingprograms@gov.mb.ca
Att: Sandra Oberdorfer

Written inquiries submitted by e-mail will be accepted.

Proponents are responsible for ensuring that Manitoba Housing has received their inquiries at least 5 business days prior to submission deadline.

3.3 Non-Mandatory Site Visit

A NON-MANDATORY site visit will be held on May 4, 2023, at 10:00 AM Central Standard Time. To confirm your attendance at the site visit and to gain access to the grounds, please notify the [REOI administrator](#) at least 24 hours prior to the site visit. All costs incurred by the potential Proponents to attend the site visit will be at their expense. Manitoba Housing will not reimburse any Bidder for expenses related to the site visit.

3.4 EOI Format

Proponents must submit their EOI setting out the information requested in Section 4.1 of this REOI and any relevant comments, according to, and in the order of, the various sections, subsections, and clauses presented in this REOI. Simplicity and clarity of responses are important. Proponents should avoid including extraneous or irrelevant information. Failure to respond to any section, subsection or clause will reduce the assessed value of the EOI. Failure to respond to any of the Mandatory Requirements within the rectification period will result in the rejection of the EOI.

All EOIs should be submitted in an 8.5" x 11" format and bound in such a manner as to lay flat when opened.

3.5 EOI Content

Proponents should include the following in their submitted EOI:

- a. A completed and appropriately signed Application Form (attached to this document as Appendix "B").
- b. Articles of incorporation for the Proponent, including governance structure and Board membership, and any amendments, if applicable.
- c. Proponent Qualifications – experience, expertise, and capacity related to developing and managing affordable housing projects. Past performance on previous provincially funded projects will be considered, if applicable.
- d. A narrative description of the project concept and development approach including:
 - Identification of community need;
 - Number of proposed units and if the Project is to be solely residential or mixed use;
 - Unit mix (studio, 1, 2, 3 bedroom, etc.) and rent type – social, affordable, market or mix of all three.
- e. Preliminary indication that the Project is feasible, including any confirmed sources of capital, operating funding and/or required financial assistance.
- f. A description of how the design and site plan, will meet the accessibility needs of the tenants and will address safety and security issues identified in this EOI by Manitoba Housing. Preliminary conceptual drawings and site plans should be included, if available.
- g. Describe how the Project aligns with Manitoba's Homelessness Strategy – "A Place for Everyone: A Collaborative Homelessness Strategy for Manitoba, and how the Project may align with other government priorities.
- h. Identify key risks to the Project and how you intend to mitigate these risks.
- i. EOIs should include a description of community support for the Project, including details and appropriate evidence of any established or potential partnership arrangements. Proponents should include any letters of support, if available.
- j. A description of the Proponent's property management plan for the operation of the building, including any support services.
- k. A preliminary development and construction timeline.

4.0 REOI EVALUATION AND SELECTION

4.1 Evaluation Committee

The evaluation committee will be made up of representatives from Manitoba Housing. The evaluation committee will be responsible for reviewing and evaluating EOIs submitted in response to this REOI and recommending those projects which Manitoba Housing wishes to extend an invitation to participate in a future NRFP. Manitoba Housing may, at its sole discretion, retain additional committee members or professional advisors as is determined to be prudent or necessary.

4.2 Evaluation Process

The EOI evaluation is a competitive selection process to determine the ranking of EOIs to determine which Proponent(s), if any, are to advance to the NRFP stage. The EOI process will be completed through the following steps:

- 1) Proponents to submit EOIs to Manitoba Housing in response to this REOI.
- 2) Manitoba Housing will screen EOIs and review all mandatory submission requirements of this REOI. If an EOI fails to satisfy any of the mandatory submission requirements, Manitoba Housing will issue a rectification notice to the Proponent. The rectification notice will identify the deficiencies and provide the Proponent with three (3) business days (the Rectification Period) to rectify the deficiencies. If the Proponent fails to satisfy these mandatory submission requirements within the Rectification Period, the EOI will not be considered further.
- 3) EOIs that meet the Mandatory Requirements of this REOI will be evaluated and ranked by the Evaluation Committee according to the criteria identified in Section 3.4, to determine which EOIs are most responsive to the requirements detailed in this REOI. Manitoba Housing, at its sole discretion, will determine which proponents will be invited to the NRFP stage. Manitoba Housing reserves the right to release a public NRFP in the event of little interest in this REOI, and/or submissions do not qualify to move to the next stage, as determined by Manitoba Housing.

4.3 Mandatory Requirements

The Mandatory Requirements are:

- Receipt of EOI prior to the Submission Deadline.
- Submission of four (4) hard copies and one electronic copy in Adobe PDF format on a USB of the EOI.
- EOI includes the completed Application Form (Appendix 'B'). **Manitoba Housing will not accept any other pro-forma as a replacement to Appendix "B".**
- Proponent has provided evidence they are an eligible organization under this REOI.
- EOI includes the development or re-development of a minimum of 25 Social Housing Units.

4.4 Evaluation Criteria

EOIs that meet the Mandatory Requirements of this REOI will be evaluated on the basis of the Evaluation Criteria outlined below.

- Demonstrate extensive Proponent experience and capacity in the development and/or management of housing, including through partners and/or consultants with more substantial experience.
- Preference will be given to Indigenous Organizations.
- Clearly and comprehensively describe the Project based on sound/logical concepts.

- Serve people exiting homelessness in alignment with [Manitoba's homelessness strategy](#) Manitoba's Homelessness Strategy. –“A Place for Everyone” including appropriate support services.
- Preference will be given to Projects that propose new construction with increased density and addresses safety and security concerns.
- Proposal intends to exceed the minimum energy efficiency requirements stipulated in the declaration section of the application form in Appendix “B”.
- Demonstrates a strong understanding of the community needs and how the proposed Project will meet the needs of the target group, including accessibility and any Non-Residential Portion.
- Proposed Project design and concept are compatible with the site and neighbourhood.
- Includes a preliminary risk assessment plan identifying foreseeable risks and risk-mitigation measures that demonstrate no heightened level of risk which would inhibit project advancement or completion.
- Include a project development and construction timeline identifying key milestones that can move ahead to the construction stage within a reasonable timeframe based on the proposed project concept.

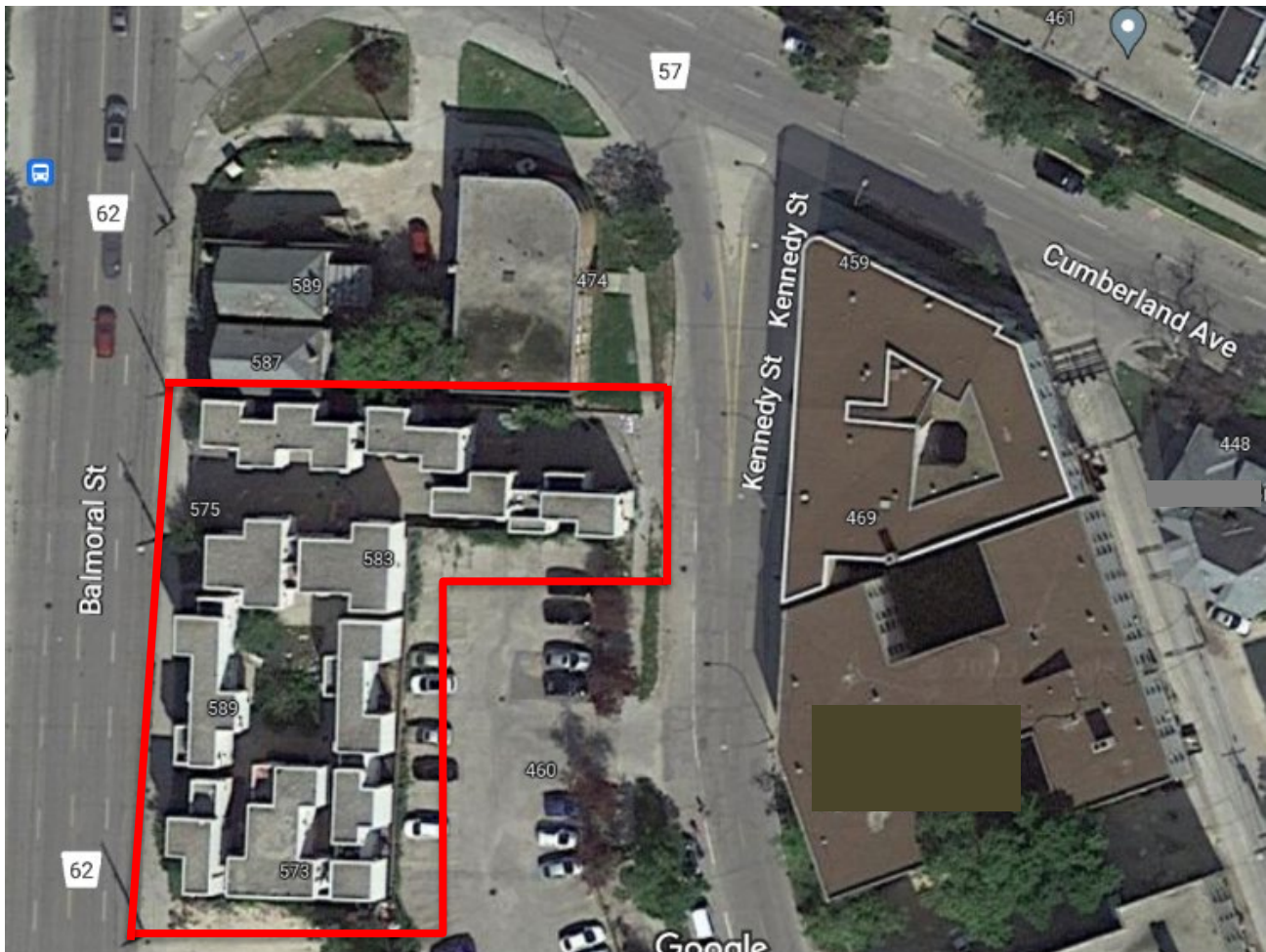
4.5 Estimated Timetable

EOIs submitted under this REOI proceed through an application and review process as outlined below. The following dates are targets only and are subject to revision by Manitoba Housing.

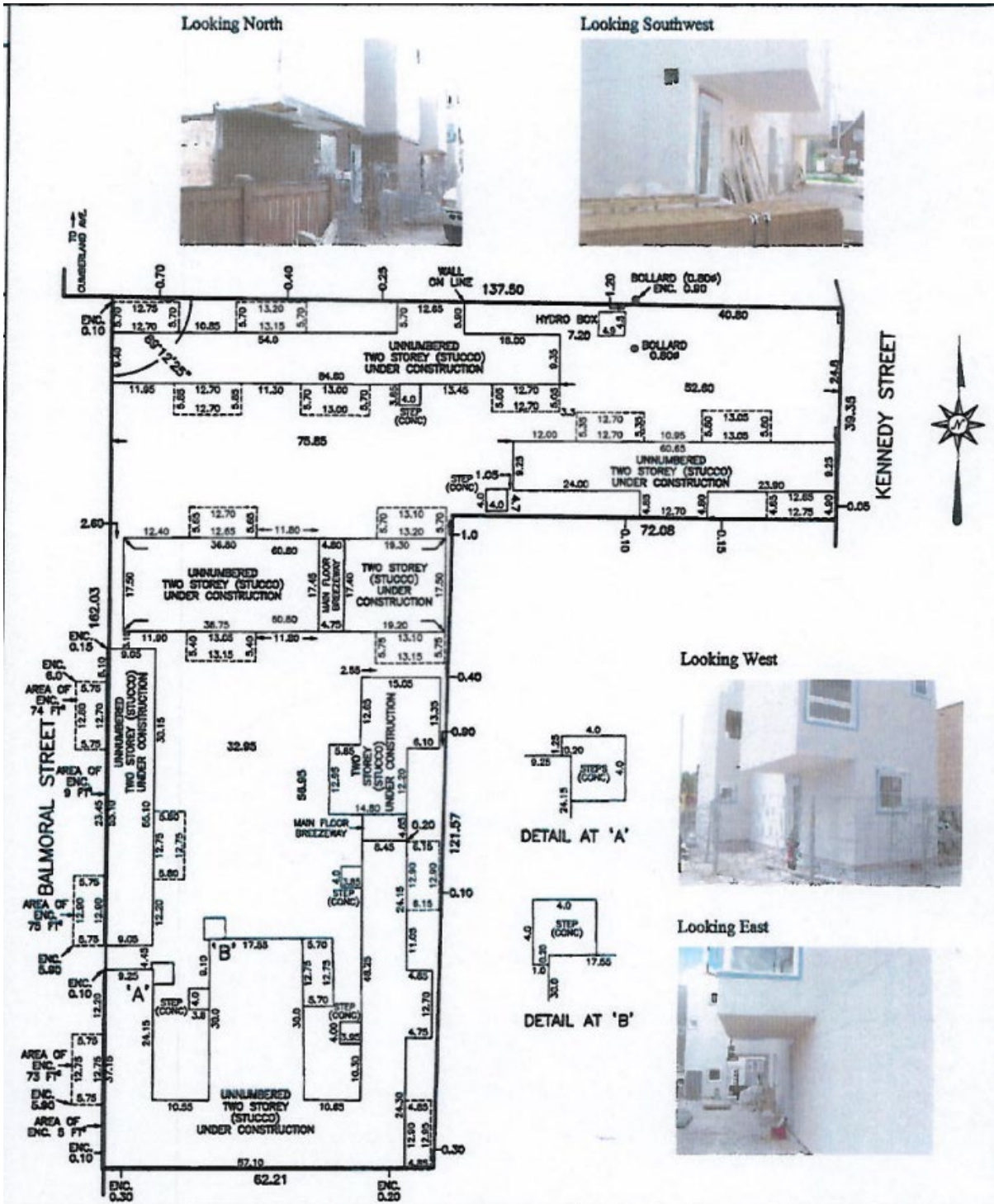
Milestone	Projected Date
Release of Request for Expressions of Interest (REOI)	April 21, 2023
Non-mandatory Site Visit	May 4, 2023
Last day for inquiries	May 12, 2023
Submission Deadline for EOIs	May 19, 2023
End of Rectification Period	May 25, 2023
Issue NRFP (if applicable). Date subject to change	June 14, 2023

APPENDIX "A" – SITE DETAILS

Ariel view of site:



Site Survey:



APPENDIX “B” – APPLICATION FORM

SECTION 1: PROPONENT INFORMATION

Name of Proponent

Legal Name of Proponent

Contact Person Name Title

Phone Number Alternate Phone Number

Email Address

Mailing Address

Municipality Province Postal Code

Corporation Type (i.e. Non-profit, etc.)

Does the proponent meet the definition of an Indigenous Organization? YES ___ NO ___

SECTION 2: DEVELOPMENT TEAM

Project Development: Company Name and Address Contact Name and Phone Number

Architect: Company Name and Address Contact Name and Phone Number

Law Firm: Company Name and Address Contact Name and Phone Number

Lender: Company Name and Address Contact Name and Phone Number

Other(please specify): Company Name and Address Contact Name and Phone Number

SECTION 3: SUMMARY OF PROPOSED PROJECT

Project Name _____ **New Construction :** _____ **Rehabilitation :** _____
Development Type

_____ **Wood:** _____ **Concrete:** _____ **Steel:** _____ **Other:** _____
Target Tenant Group _____ **Construction Method**

of Social Rental Units: _____ **# of Affordable Rental Units:** _____ **# of Market Rental Units:** _____
Rental Unit Mix

_____ **Elevated Apartments:** _____ **Walk-up Apartments:** _____ **Townhouses:** _____ **Other:** _____
Dwelling Type (specify # of floors)

_____ **Electricity:** _____ **Natural Gas:** _____ **Other:** _____ **Forced Air:** _____ **Radiant:** _____ **Other:** _____
Heating Fuel _____ **Heating Type**

_____ **Surface Parking:** _____ **Underground:** _____ **Other:** _____ **Rezoning or variances required:** _____
On-Site Parking _____ **Zoning**

_____ **# of 1 bed units:** _____ **# of 2 bed units:** _____ **# of 3 bed units:** _____ **# of 4 bed units:** _____ **# of other units:** _____
Residential Unit Types

_____ **1 bed unit size:** _____ **2 bed unit size:** _____ **3 bed unit size:** _____ **4 bed unit size:** _____ **other unit size:** _____
Residential Unit Sizes (a)(in square feet)

_____ **Circulation and Service Areas Size (b)(in square feet)**

Total Gross Area of Building (a) + (b) = _____(d)

Residential Portion [(d) / (a) x 100] = _____%

Non- Residential Portion [(d) / (b) x 100] = _____%

MONTHLY RENTAL INCOME

Unit Size	Social			Affordable			Market			
	# Units	Rent*	Total	# Units	Rent**	Total	# Units	Rent	Total	
1 bdrm										
2 bdrm										
3 bdrm										
4 bdrm										
Total (a)				Total (b)				Total (c)		

*Must not exceed SHRP rates

**Must not exceed AHRP rates

Total Annual Rental Income: [(a) + (b) + (c)] x 12 = _____

ESTIMATED ANNUAL OPERATING COSTS OF BUILDING

	Proponent Estimate	MHRC use only
Maintenance		
1. Maintenance and Repairs	_____	_____
2. Elevator	_____	_____
3. Snow and Waste Removal	_____	_____
4. Grounds Maintenance	_____	_____
5. Other (specify)	_____	_____
6. Subtotal Maintenance	_____	_____
Utilities		
7. Heating	_____	_____
8. Light and Power	_____	_____
9. Water and Sewer	_____	_____
10. Janitorial (payroll/supplies)	_____	_____
11. Security	_____	_____
12. Other (specify)	_____	_____
13. Subtotal Utilities	_____	_____
Administration		
14. Management (fees/salaries/supplies)	_____	_____
15. Audit and Legal	_____	_____
16. Property Taxes	_____	_____
17. Insurance	_____	_____
18. Bad Debts	_____	_____
19. Replacement Reserve	_____	_____
20. Other Expenses (specify)	_____	_____
21. Subtotal Administration	_____	_____
22. Annual Operating Costs (lines 6 + 13 + 21) =	_____	_____
23. Annual Loan Repayment (line 74e) =	_____	_____
24. Total Annual Operating Costs (Lines 22 + 23)	_____	_____

ESTIMATED ANNUAL REVENUE

	Proponent Estimate	MHRC use only
Annual Revenues		
25. Base Rents	_____	_____
26. Parking	_____	_____
27. Laundry	_____	_____
28. Surcharges, user fees, etc.	_____	_____
29. Other (specify)	_____	_____
30. Other (specify)	_____	_____
31. Total Annual Revenue	_____	_____
Non-residential Portion		
32. Other (specify)	_____	_____
33. Other (specify)	_____	_____
34. Other (specify)	_____	_____
35. Total Annual Revenue for Non-residential Portion	_____	_____
36. Total Annual Revenue (line 31 + 35) =	_____	_____

ESTIMATED CAPTIAL COSTS

	Proponent Estimate (excluding GST)	Estimated GST (if applicable)	Total Estimate (including GST)	MHRC
Acquisition and Servicing				
37. Purchase price of Land	_____	_____	_____	_____
38. Off-site Servicing	_____	_____	_____	_____
39. Legal Service (for land acquisition)	_____	_____	_____	_____
40. Surveys, Soil Tests Land Title and related Fees	_____	_____	_____	_____
41. Variance Fees and Appraisal	_____	_____	_____	_____
42. Other (specify)	_____	_____	_____	_____
43. Subtotal Property Acquisition and Servicing Costs	_____	_____	_____	_____
Fees and Charges				
44. Interest Prior to I.A.D.	_____	_____	_____	_____
45. Taxes during Construction	_____	_____	_____	_____
46. Insurance during Construction	_____	_____	_____	_____

	Proponent Estimate (excluding GST)	Estimated GST (if applicable)	Total Estimate (including GST)	MHRC
47. Utilities during Construction	_____	_____	_____	_____
48. Architect and Engineering fees	_____	_____	_____	_____
49. Development/project Management fees	_____	_____	_____	_____
50. Legal Charges (excluding land acquisition)	_____	_____	_____	_____
51. Permits and Other Development Fees	_____	_____	_____	_____
52. Mortgage Insurance And application fees	_____	_____	_____	_____
53. Rent up Costs	_____	_____	_____	_____
54. Audit Charges	_____	_____	_____	_____
55. Other (specify)	_____	_____	_____	_____
56. Subtotal Fees and Charges	_____	_____	_____	_____
Building and Landscaping Costs				
57. Building Construction Costs	_____	_____	_____	_____
58. Rehabilitation/demolition/ Conversion Costs	_____	_____	_____	_____
59. Onsite Servicing (specify)	_____	_____	_____	_____
60. Landscaping	_____	_____	_____	_____
61. Stoves, refrigerators, Laundry Equipment	_____	_____	_____	_____
62. Hard Furnishings	_____	_____	_____	_____
63. Maintenance Equipment	_____	_____	_____	_____
64. Contingency	_____	_____	_____	_____
65. Other (specify)	_____	_____	_____	_____
66. Subtotal Building and Landscaping Costs	_____	_____	_____	_____
67. Total Project Capital Cost (lines 43 + 56 + 66)	_____	_____	_____	_____

ESTIMATED FINANCING

Proponent Estimate

MHRC use only

Project Financing Details

68. Total Project Capital Cost (line 67) _____

69. Less: Total Equity and Funding (line 77) _____

70. Less: Approved Mortgage Financing _____

Mortgage Term: _____ years

Interest Rate: _____ %

Amortization Period: _____ years

Annual Loan Repayment: \$ _____

71. Total Requested Housing Program

Funding (line 68 – 69 – 70) = _____

Equity and Funding Details

72. Proponent Equity _____

73. Proponent Equity (unencumbered Funds) _____

74. Capital Grants (non-Manitoba Housing) _____

75. Other (specify) _____

76. Other (specify) _____

77. Total Equity and Funding

(lines 72 to 76) _____

DECLARATION

I/We have carefully examined the Request for Expression of Interest (REOI) documents and have a clear and comprehensive knowledge of the requirements under the REOI. By this submission, I/we agree and consent to the terms, conditions and provisions of the REOI.

I/we hereby confirm that the EOI submission contains all information necessary to address the requirements and eligibility of this REOI.

I/we acknowledge that the design and construction of Projects must comply, at minimum, with the current requirements of the Efficiency Manitoba’s New Buildings Program Performance Path or other applicable programming. More information on the New Buildings Program can be found by visiting [Efficiency Manitoba's website](#)

The information in this EOI as well as any attachments are to the best of knowledge, accurate statements of fact.

AUTHORIZED SIGNING AUTHORITY

(Party or Parties who will represent the Proponent in all contractual matters requiring a signature and have the authority to bind the Proponent)

Name (print) Name (print)

Position Position

Signature Signature

Date Date

Address Address

Telephone Number Telephone Number

Name and Signature of Witness Name and Signature of Witness